

A pipeline of diverse, educated local talent for area employers.

New Haven Promise (NHP) is an economic development effort focused on re-energizing local public school students to:

- Become college graduates
- Prepare for better career opportunities
- Become engaged New Haven citizens





NHP was started over 12 years ago, John DeStefano challenged leaders in the city with a BIG idea!

Yale

Yale NewHaven Health

Hospital



Create an economic intervention that:

- builds local talent and civic leaders for New Haven business and entrepreneurial ecosystem
- incentivizes students and families committed to New Haven (residency and public schools)

#### The Economic Benefit:

- Scholarship tuition
- Entry-level jobs and civic leadership positions

#### **PROMISE LEADERSHIP**



PETER SALOVEY Yale University President



**JUSTIN ELICKER** City of New Haven Mayor



WILLIAM GINSBERG The Community Foundation for Greater New Haven President & CEO



**DR. JOE BERTOLINO** Southern Connecticut State University President



MARNA BORGSTROM



WILLIAM TERRY BROWN, PHD

and Yale New Haven Hospital Chief Executive Officer

Yale New Haven Health System Gateway Community College CEO

#### New Haven Promise's Universe:

New Haven public schools – 25,000 students

nearly 1,000 current college students (scholars) & 900 college alumni

#### Our collaborators:

~30 community nonprofit agencies that serve children and families

more than 20 Connecticut public and private colleges, which enroll more than 85% of our college scholars



University of Connecticut VPfor Enrollment

Planning&Management



**JUDY OLIAN** Quinnipiac University President



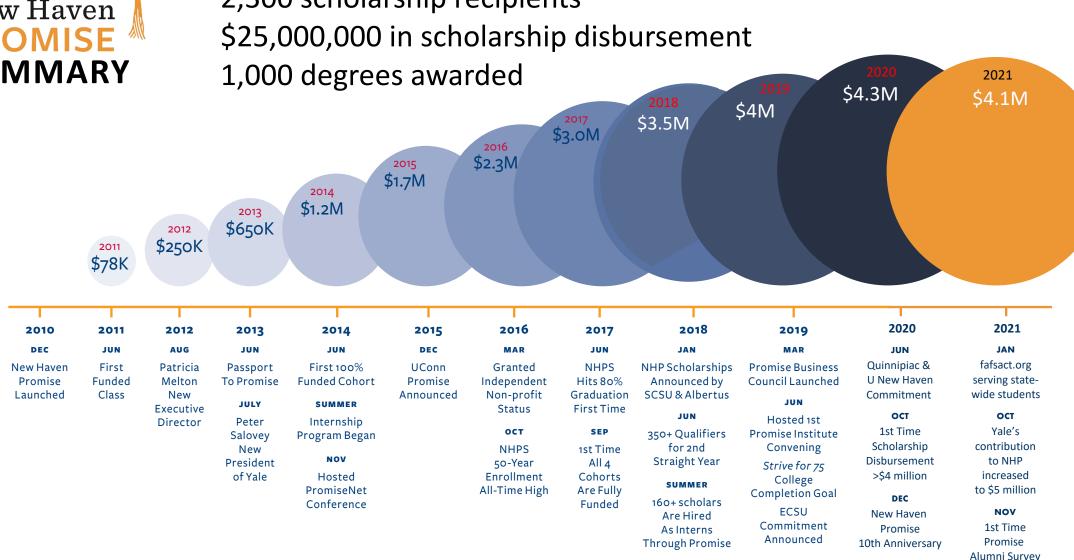
PATRICIA MELTON New Haven Promise President





11 Years

2,300 scholarship recipients















#### NHP has quantifiable results:

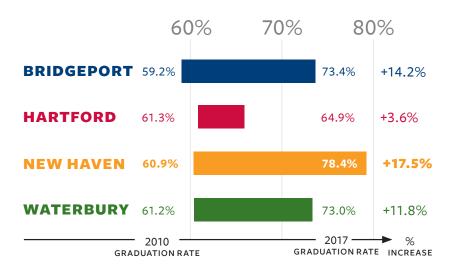
After just the first 5 years of NHP working with our partners, New Haven Public School's graduation rate increased from **58% to 80%**.

College enrollment for the district increased from 56% to 64%.

New Haven is the CT urban leader in sending students to college!

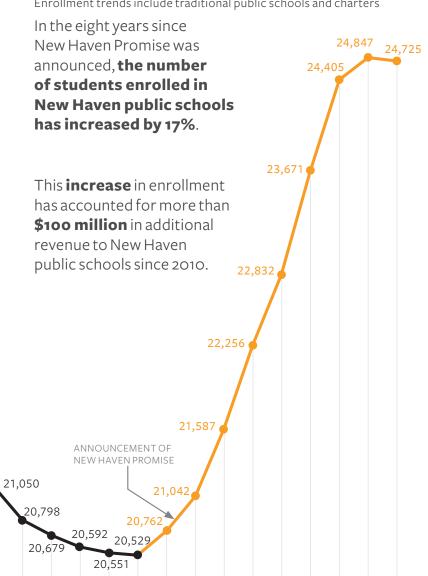
## **Strengthen New Haven Public Schools**

#### **NEW HAVEN LEADS AMONG PEERS IN BLACK & HISPANIC** HIGH SCHOOL GRADUATION RATES 2010-2017\*



#### **NEW HAVEN PUBLIC SCHOOL ENROLLMENT**

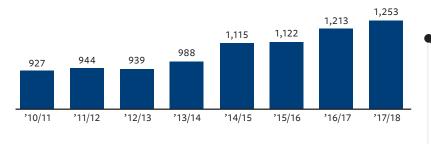
Enrollment trends include traditional public schools and charters



'13/14

10/11

#### **GROWTH IN NEW HAVEN PUBLIC SCHOOL GRADUATES\***



\*Traditional public school districts, not including charters.



Inclusive growth strategy that reaches:

- Every neighborhood
- Every income level
- Every demographic

Our Talent is young, diverse, locally developed and loves New Haven!

100%	from New Haven
87%	attend in-state college
90%	are students of color
71%	are from households that earn under \$60K
<b>70%</b>	are first-generation to college
43%	come from distressed New Haven neighborhoods
38%	are from households that earn under \$30K



# NHP is focused on three program areas:

 $\rightarrow$  To.

Through.

And BACK.



## To: College Access

We work with families and children in pre-K to 12<sup>th</sup> grades:

- all public schools
- ❖ all 30 Wards
- all 20 neighborhoods

#### Scholar Requirements:

- Resident of New Haven no later than 9th grade
- Continuous 4-year enrollment in New Haven Public High Schools
- 3.0 cumulative H.S. GPA
- 90% Attendance
- 40 hours of Community Service









## Most College Graduates by Neighborhood as of 2021

#### Fair Haven 112 67 The Hill Westville 66 Annex 62 Quinnipiac 57 Meadows Newhallville 56 **East Shore** 53 51 Fair Haven Heights

## Most Bachelors by College as of 2021

SCSU	212
UConn	208
CCSU	40
ECSU	31
U New Haven	28
Albertus	25
Yale	25
WCSU	23
Quinnipiac	21

## Number of Scholars Funded in Fall 2021 semester (top 8 Colleges)

UConn	291
SCSU	158
U New Haven	51
Yale	37
CCSU	27
Albertus	22
ECSU	20
Quinnipiac	15



NHP is focused on three program areas:

To.

→ Through.

And BACK.



## Through: College Success

Students' and their families' focus, hours of sweat equity, and commitment



- \$5 million in annual scholarship disbursements
- 700~800 scholars in college

Our staff works with NHP scholars to:

- succeed in college
- earn placements at paid internships with employers like Yale University, Yale New Haven Hospital, and many other desirable employers.
- prepare for a career not just a job



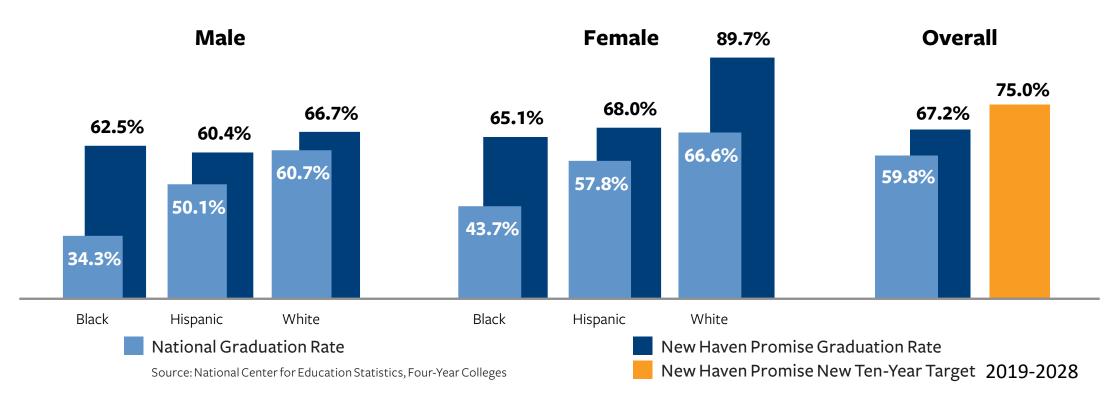






#### **FOUR-YEAR\* COLLEGE GRADUATION**

New Haven Promise graduation rate, which top 65% for students who attended four-year colleges, outpaces national rates in every measure. Virtually every segment of students — disaggregated by high school completion year, race, gender, household income or parent education — attains a graduation rate above 60 percent.



<sup>\* 90%+</sup> of Promise Scholars attend four-year colleges.

NHP is focused on three program areas:

To.

Through.

→ And BACK.



#### And Back: Career and Civic Launch

We then encourage scholars to return to New Haven after college to start their careers and become engaged community leaders.

We call this part of our program 'Back New Haven'

Rigo Escalera MBA '15 B.A. SCSU '19



Senior Accountant CironeFriedberg, LLP

Taylor Brooks Co-op '16 B.A. UConn '20



HR Assistant Cornell Scott Hill Health Center

James Baker-Howard Creed/Hyde '12 B.A. CCSU '16



Enterprise Account Executive EMnify

Cross '13 B.A. Yale '17



Senior Research Associate Yale









**Unmet Need:** We are very proud of our successes to date, however NHP scholars *still* need:

Group and 'one on one' guidance:

- succeeding during college
- choosing majors that have ROI and meet local employers' needs

Career readiness programs:

- for specific career pathways
- Building professional behavior skills
- Resume and business writing skills

Alumni Council



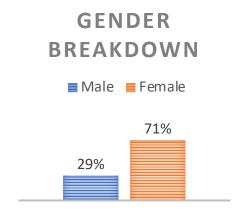
MENTORSHIP

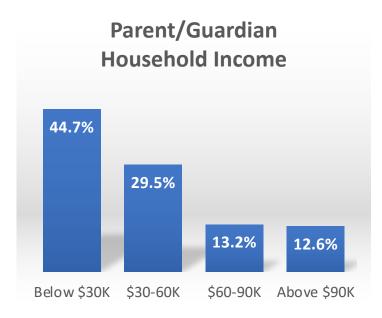


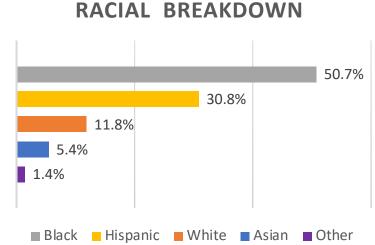
**Business Council** 

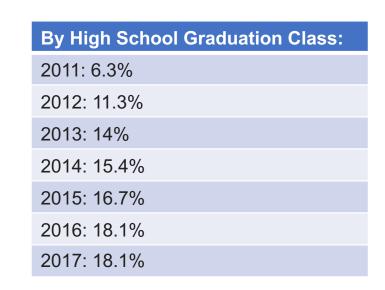


# Promise Alumni Survey (N=221, Response Rate 27%)

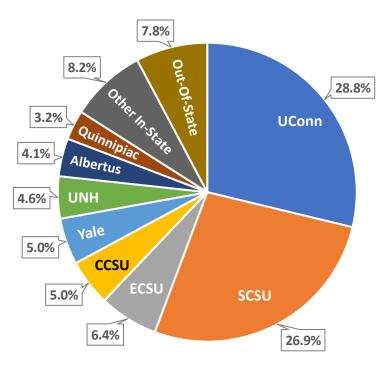








#### **Colleges Represented**





# Promise Alumni Survey (N=221, Response Rate 27%)

#### **Promise Alumni Undergraduate Debt**

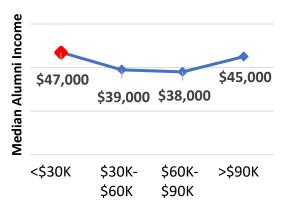
High School Class	2011-13	2014-15	2016-17
Median Debt Coming Out Of Undergrad  * National Average \$30,000	\$24,000	\$17,500	\$12,000

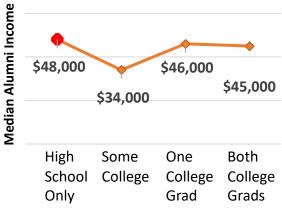
• Alumni with a 4.0+ high school GPA accumulated just \$6,000 in median undergrad debt, while those in the 3.0 to 3.24 high school GPA range had a median debt of \$35,000, nearly SIX times that amount.

#### **Median Promise Alumni Income**

	Immediately After College	2 Years After College	4 Years After College
Median Alumni Income	\$28,000	\$43,000	\$56,000
Alumni Income Higher Than Parents' (Agree/ Somewhat Agree)	26%	63%	75%

## Median Alumni Income by Parent/Guardian Household Income and Parent/Guardian Education





Parent/Guardian Household Income

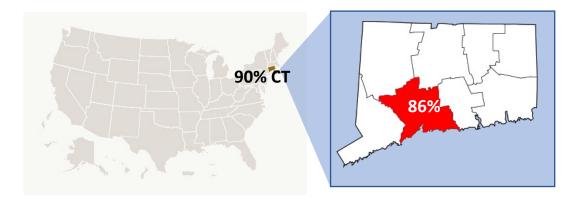
Parent/Guardian Education

 Students from the lowest income and parent education bands report out-earning their contemporaries from the highest income and parent education bands.



# Promise Alumni Survey (N=221, Response Rate 27%)

#### Location



- 86% of alumni respondents live in New Haven County (90% in-state)
- 55% of the respondents currently live with parents

#### **Advanced Degree**

• 45% of alumni respondents report that they are currently pursuing or have completed a graduate degree.

#### **Alumni Interest**

Career Affinity Groups (63%)

- Option to mentor (47%)
- Social events in New Haven (48%)
- Leadership Development (44%)

## **Alumni Agree**

• The vast majority of survey respondents said that Promise made college affordable for them (71%) AND impacted their decision to enroll at an in-state institution (64%).





Elisha Brown UConn '16 CBS

Julio Badillo SCSU '17 Yale School of Medicine James Baker-Howard CCSU '16 Comcast Business Fontaine Chambers UConn '16 Travelers We would appreciate your consideration of helping New Haven Promise to better meet the scholars' and the city's needs.

Thank you for your interest in investing in New Haven's future leaders and thus, *our city's future*.

We welcome the conversation.

Contact information:
Patricia Melton, President
patricia@newhavenpromise.org

Craig Carlson, Development Specialist <a href="mailto:craig@newhavenpromise.org">craig@newhavenpromise.org</a>

www.newhavenpromise.org 203-PROMISE (776-6473)

