THE COMMUNITY FOUNDATION FOR GREATER NEW HAVEN AND AFFILIATE

COMBINED FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017



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THE COMMUNITY FOUNDATION FOR GREATER NEW HAVEN AND AFFILIATE

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Independent Auditors' Report

To the Trustees Committee and the Board of Directors The Community Foundation for Greater New Haven New Haven, Connecticut

Report on the Combined Financial Statements

We have audited the accompanying combined financial statements of The Community Foundation for Greater New Haven and Affiliate, which comprise the combined statements of financial position as of December 31, 2018 and 2017, and the related combined statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the combined financial statements.

Management's Responsibility for the Combined Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of The Community Foundation for Greater New Haven and Affiliate as of December 31, 2018 and 2017, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Change in Accounting Principle

As discussed in Note 1, during the year ended December 31, 2018, The Community Foundation for Greater New Haven and Affiliate adopted Accounting Standards Update No. 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities. Our opinion is not modified with respect to this matter.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued a report dated February 22, 2019 on our consideration of The Community Foundation for Greater New Haven's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of The Community Foundation for Greater New Haven's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering The Community Foundation for Greater New Haven's internal control over financial reporting and compliance.

West Hartford, Connecticut

Blum, Shapino + Company, P.C.

February 22, 2019

THE COMMUNITY FOUNDATION FOR GREATER NEW HAVEN AND AFFILIATE COMBINED STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2018 AND 2017

	_	2018	_	2017
ASSETS				
Cash and cash equivalents Investments at market value - component funds Investments at market value - organization funds Investments at market value - MRI investment funds Investment in real estate Total investments Mission Related Investments (MRI) Contributions receivable Grants receivable Split-interest agreements Other assets Furniture and equipment, net	\$	8,928,416 334,255,344 173,623,578 40,580,807 3,169,303 560,557,448 7,469,125 1,365,221 675,463 528,993 67,808 321,352	\$	7,123,652 376,781,960 183,895,585 44,250,553 3,169,303 615,221,053 2,669,125 287,157 925,704 603,227 39,161 374,130
Total Assets	- د	570,985,410	\$	
LIABILITIES AND NET ASSETS	=		=	
Liabilities Accounts payable and accrued expenses Mission Related Investments - line of credit obligation Organization funds MRI investment funds Liabilities under split-interest agreements Deferred revenue Grants payable Total liabilities Net Assets Without donor restrictions	\$ - -	673,100 3,500,000 173,623,578 40,580,807 389,647 55,829 2,313,520 221,136,481	\$	482,441 - 183,895,585 44,250,553 385,605 - 1,601,206 230,615,390
Without donor restrictions With donor restrictions Total net assets	<u>-</u>	348,712,212 1,136,717 349,848,929	<u>-</u>	388,202,897 1,301,270 389,504,167
Total Liabilities and Net Assets	\$_	570,985,410	\$ <u>=</u>	620,119,557

THE COMMUNITY FOUNDATION FOR GREATER NEW HAVEN AND AFFILIATE COMBINED STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

			2018		2017			
	7	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total	
Revenue, Gains and Other Support								
Contributions	\$	18,146,491 \$	68,178 \$	18,214,669 \$	53,723,345 \$	75,313 \$	53,798,658	
Less transfers to MRI investment funds		(2,000,000)	-	(2,000,000)	(41,411,739)	-	(41,411,739)	
Less transfers to organization funds		(7,046,735)	-	(7,046,735)	(4,415,031)	-	(4,415,031)	
Net contributions	_	9,099,756	68,178	9,167,934	7,896,575	75,313	7,971,888	
Investment gain (loss), net		(22,010,435)	-	(22,010,435)	57,594,149	-	57,594,149	
Increase in value of MRI investment funds private equity		-	-	-	19,125	-	19,125	
Split-interest agreements released from restrictions		-	-	-	203,734	(203,734)	-	
Change in value of split-interest agreements, net		-	(232,731)	(232,731)	-	214,164	214,164	
Total revenue, gains and other support	_	(12,910,679)	(164,553)	(13,075,232)	65,713,583	85,743	65,799,326	
Expense								
Grants and distributions approved, net		31,585,595	-	31,585,595	25,927,620	-	25,927,620	
Grants for program management and direct								
grant activities		3,051,843	-	3,051,843	2,366,119	-	2,366,119	
Total grants expense		34,637,438	-	34,637,438	28,293,739	-	28,293,739	
Less distributions from organization funds		(11,855,906)	-	(11,855,906)	(9,703,752)	-	(9,703,752)	
Net grant expense	_	22,781,532		22,781,532	18,589,987		18,589,987	
Financial, endowment, investment management and MRI management		1,660,533	-	1,660,533	1,396,240	-	1,396,240	
Development, donor services and fund stewardship		1,090,022	-	1,090,022	1,071,135	-	1,071,135	
Management, leadership and operations		1,047,919	-	1,047,919	918,524	-	918,524	
Total administration expense	_	3,798,474		3,798,474	3,385,899	-	3,385,899	
Total expense	_	26,580,006	<u> </u>	26,580,006	21,975,886	<u> </u>	21,975,886	
Increase (Decrease) in Net Assets		(39,490,685)	(164,553)	(39,655,238)	43,737,697	85,743	43,823,440	
Net Assets - Beginning of Year	_	388,202,897	1,301,270	389,504,167	344,465,200	1,215,527	345,680,727	
Net Assets - End of Year	\$_	348,712,212 \$	1,136,717 \$	349,848,929 \$	388,202,897 \$	1,301,270 \$	389,504,167	

THE COMMUNITY FOUNDATION FOR GREATER NEW HAVEN AND AFFILIATE COMBINED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2018

	Program Services			Supporting Services										
	;	Grants awarded and programs		Other program expenses	1	Total program services	_	Management & General		evelopment fundraising	_	Total supporting services	_	Total Foundation services
Grants to community	\$	31,585,595	\$	-	\$	31,585,595	\$	-	\$	-	\$	-	\$	31,585,595
Salaries and wages		-		1,688,162		1,688,162		1,510,348		601,825		2,112,173		3,800,335
Employee benefits and employment taxes		-		478,045		478,045		436,080		169,639		605,719		1,083,764
Consultants		-		81,664		81,664		63,049		30,048		93,097		174,761
Depreciation		-		57,627		57,627		48,372		20,842		69,214		126,841
Dues and fees		-		36,287		36,287		32,920		12,894		45,814		82,101
General		-		12,924		12,924		11,846		4,579		16,425		29,349
Information management, technology														
and maintenance		-		122,109		122,109		108,892		43,566		152,458		274,567
Insurance		-		24,100		24,100		20,466		8,694		29,160		53,260
Marketing, outreach and special events		-		152,481		152,481		126,749		55,261		182,010		334,491
Meetings		-		83,008		83,008		74,478		29,572		104,050		187,058
Occupancy		-		129,910		129,910		114,272		46,495		160,767		290,677
Professional fees		-		115,802		115,802		95,981		41,995		137,976		253,778
Supplies		-		44,410		44,410		40,390		15,771		56,161		100,571
Travel		-		4,705		4,705		4,480		1,652		6,132		10,837
Utilities	_	-	_	20,609		20,609	_	20,129		7,189		27,318	_	47,927
Total Expenses	\$_	31,585,595	\$_	3,051,843	\$_	34,637,438	\$_	2,708,452	\$	1,090,022	\$_	3,798,474	\$_	38,435,912

THE COMMUNITY FOUNDATION FOR GREATER NEW HAVEN AND AFFILIATE COMBINED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2017

		Program Services			_	Supporting Services								
	_	Grants awarded and programs		Other program expenses	1	Total program services	_	Management & General		Development & fundraising	_	Total supporting services	_	Total Foundation services
Grants to community	\$	25,927,620	\$	-	\$	25,927,620	\$	-	\$	-	\$	-	\$	25,927,620
Salaries and wages		-		1,358,442		1,358,442		1,334,140		616,833		1,950,973		3,309,415
Employee benefits and employment taxes		-		376,088		376,088		375,150		172,862		548,012		924,100
Consultants		-		64,017		64,017		64,634		29,704		94,338		158,355
Depreciation		-		45,376		45,376		39,811		18,887		58,698		104,074
Dues and fees		-		13,545		13,545		12,683		5,927		18,610		32,155
General		-		21,955		21,955		22,975		10,480		33,455		55,410
Information management, technology														
and maintenance		-		110,283		110,283		112,385		51,547		163,932		274,215
Insurance		-		16,571		16,571		14,747		6,973		21,720		38,291
Marketing, outreach and special events		-		122,667		122,667		109,818		51,855		161,673		284,340
Meetings		-		64,267		64,267		63,035		29,152		92,187		156,454
Occupancy		-		81,377		81,377		75,492		35,353		110,845		192,222
Professional fees		-		39,494		39,494		36,625		17,153		53,778		93,272
Supplies		-		38,314		38,314		38,791		17,817		56,608		94,922
Travel		-		3,207		3,207		3,235		1,487		4,722		7,929
Utilities	_	-	_	10,516		10,516	-	11,243		5,105		16,348	_	26,864
Total Expenses	\$_	25,927,620	\$_	2,366,119	\$_	28,293,739	\$	2,314,764	\$_	1,071,135	\$_	3,385,899	\$_	31,679,638

THE COMMUNITY FOUNDATION FOR GREATER NEW HAVEN AND AFFILIATE COMBINED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

	_	2018	_	2017
Cash Flows from Operating Activities				
Increase (decrease) in net assets	\$	(39,655,238)	\$	43,823,440
Adjustments to reconcile increase (decrease) in net assets to	· ·	, , ,	•	, ,
net cash provided by (used in) operating activities:				
Depreciation		126,841		104,074
Realized and unrealized (gain) loss on investments		22,284,581		(56,129,845)
(Increase) decrease in operating assets:		, ,		
MRI investments		(4,800,000)		(195,125)
Contributions receivable		(1,078,064)		1,290,783
Grants receivable		250,241		(579,350)
Split-interest agreements		74,234		21,304
Other assets		(28,647)		(23,839)
Increase (decrease) in operating liabilities:				
Accounts payable and accrued expenses		190,659		12,516
MRI investments		(3,669,746)		44,250,553
Organization funds		(10,272,007)		23,291,597
Liabilities under split-interest agreements		4,042		448
Deferred revenue		55,829		-
Grants payable		712,314		(254,023)
Net cash provided by (used in) operating activities	_	(35,804,961)	-	55,612,533
Cash Flows from Investing Activities				
Proceeds from sales of investments		235,660,669		166,911,443
Purchases of investments		(201,476,881)		(217,282,740)
Purchases of furniture and equipment		(74,063)		(24,815)
Net cash provided by (used in) investing activities	_	34,109,725	-	(50,396,112)
Cash Flows from Financing Activities				
Proceeds from line of credit		3,500,000		-
Net cash provided by financing activities	_	3,500,000	-	-
Net Increase in Cash and Cash Equivalents		1,804,764		5,216,421
Cash and Cash Equivalents - Beginning of Year	_	7,123,652	-	1,907,231
Cash and Cash Equivalents - End of Year	\$_	8,928,416	\$	7,123,652

THE COMMUNITY FOUNDATION FOR GREATER NEW HAVEN AND AFFILIATE NOTES TO COMBINED FINANCIAL STATEMENTS

Note 1 - Organization and Basis of Presentation:

The Community Foundation for Greater New Haven (The Foundation), formerly The New Haven Foundation, was established in 1928 under a Resolution and Declaration of Trust as amended through April 2000 (the R&D). As of December 31, 2018, the R&D provides for the following Trustee Banks: Wells Fargo Bank, Bank of America, Key Bank and People's United Bank.

The accompanying combined financial statements include the accounts of The Foundation, The Community Foundation for Greater New Haven, Inc. (The Corporation), The Community Foundation Mission Investments Company, LLC (The Mission Investments Subsidiary), and The Valley Community Foundation, Inc. (The Affiliate) (together, The Foundation, The Corporation, The Mission Investments Subsidiary and The Affiliate, are referred to as The Community Foundation herein). All material intercompany balances and transactions have been eliminated from The Community Foundation's combined financial statements.

The Corporation is a separate charitable corporation, organized in 1982 to perform the function and to carry out the purposes of The Foundation. The Affiliate is a separate charitable corporation, organized in 2004 to carry out the purposes, mission, objectives, operations and activities of The Foundation in the towns of Ansonia, Derby, Shelton, Seymour and Oxford, Connecticut, and their environs. The Affiliate, as a result of the 2014 changes in federal tax law, has determined through actions adopted by its Board of Directors that it shall obtain its federal exemption under Section 501(c)(3) as an independent organization for, among other things, fulfilling its public support test, rather than through the former Internal Revenue Code (IRC) provisions afforded under Section 509(a)(3) as a supporting organization to The Foundation. Notwithstanding this IRC election by The Affiliate, The Foundation and The Affiliate, through an affiliation agreement that was adopted in in 2004 and renewed periodically, the last of which occurred in May 2018 by the respective Board of Directors, will continue to report the financial results of The Foundation and The Affiliate on a consolidated basis pursuant to the provisions of such affiliation agreement. Consistent with IRC requirements that have existed since this Affiliate's formation in 2004, The Foundation and The Affiliate will continue to issue separate informational tax filings through IRS Form 990.

In 2013, The Corporation sought registration as a Connecticut registered investment adviser with the State of Connecticut's Department of Banking under the Connecticut Uniform Securities Act as part of its on-going efforts to provide local nonprofits with the comfort of knowing that their endowment-like assets are managed according to the industry standards and best practices. In March 2014, the Connecticut Department of Banking's Securities and Business Investments Division notified the Corporation that it was a registered investment adviser. The Corporation advises both its permanent assets including its component funds which have come to the Corporation through irrevocable gifts, as well as other nonpermanent charitable assets that have come to the Corporation through revocable transfer by charitable institutions wishing to outsource the management of their investments (the Organization Funds). The primary investment advisory service that the Corporation provides to Organization Funds is the selection and monitoring of unaffiliated asset managers retained under a Commingled Fund and further described in the Corporation's Commingled Fund Information Memorandum ("Information Memorandum"), operating under a long-term asset allocation model, which processes and requirements are set forth in an investment management agreement between the Organization Fund and the Corporation and the Information Memorandum. See Note 2c below for additional information on Organization Funds.

In 2017, The Corporation created a wholly owned and controlled, charitable, tax-exempt special purpose limited liability company to carry-out the mission related investment activities of The Community Foundation. The Corporation is the sole member of the Mission Investments Subsidiary, its board of managers is entirely appointed by the Foundation, and whose management is comprised exclusively of members of Foundation's management team. The Mission Investments Subsidiary entered into a relationship with a local financial institution for a fully-collateralized and secured line of credit facility for up to twenty-five million dollars that would enable the Corporation to expeditiously and efficiently deploy mission investment capital into the Greater New Haven community in accordance with the donors' intentions and pursuant to the Foundation's charitable mission impact goals and stewardship oversight, as further described in footnote h and footnote 7, below.

The Foundation qualifies as a public charity under IRC Section 170(b)(1)(A)(vi) and is exempt from federal income and state taxes under Section 501(c)(3) of the IRC and Section 12-244 of the Connecticut General Statutes.

Change in Accounting Principle

In August 2016, the Financial Accounting Standards Board issued Accounting Standards Update (ASU) No. 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities. The amendment changes the previous reporting model for nonprofit organizations and enhances the disclosure requirements. The major changes include: a) requiring the presentation of only two classes of net assets rather than three, b) modifying the presentation of underwater endowment funds and related disclosures, c) requiring the use of the placed in service approach to recognize the expirations of restrictions on gifts used to acquire or construct long-lived assets absent explicit donor stipulations otherwise, d) requiring that all nonprofits present an analysis of expenses by function and nature in either the statement of activities, a separate statement, or in the notes and disclose a summary of the allocation methods used to allocate costs, e) requiring the disclosure of quantitative and qualitative information regarding liquidity and availability of resources, f) presenting investment return net of external and direct internal investments expenses and g) modifying other financial statement reporting requirements and disclosures intended to increase the usefulness of nonprofit financial statements. This ASU is effective for annual periods beginning after December 15, 2017. Management has adopted ASU 2016-14 for the year ended December 31, 2018. The amendments have been retrospectively applied.

Note 2 - Summary of Significant Accounting Policies:

a. Basis of Accounting

The Community Foundation prepares its combined financial statements on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP).

b. Financial Statement Presentation

The Community Foundation measures aggregate net assets based on the absence or existence of donor-imposed restrictions. The two categories of net assets for presentation of The Community Foundation's combined financial statements are as follows: with donor restrictions and without donor restrictions.

ASC 958-205: Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act, and Enhanced Disclosures for All Endowment Funds, sets forth the net asset classifications of donor-

restricted endowment funds in accordance with the State of Connecticut's enacted version of the Uniform Prudent Management of Institutional Funds Act (CUPMIFA). This standard also requires other disclosures concerning an organization's charitable assets including whether or not the organization is subject to CUPMIFA. Although CUPMIFA is not germane, The Community Foundation has and will continue to provide additional disclosures as described below for the complete fulfillment of donor intent. Further, The Community Foundation will continue its stewardship responsibilities by internally accounting for and reporting on all net assets in accordance with each donor's original intent as provided for in the underlying gift instrument that established the fund, as presented in Note 3a. The impact of CUPMIFA's adoption was negligible on the presentation of The Community Foundation's financial statements given the governing documents' provision for variance power - the unilateral power to redirect the use of a contribution for another charitable purpose. The criteria and circumstances under which the Board of Directors of The Community Foundation would exercise its variance power responsibility are prescribed within the R&D.

The Community Foundation's combined financial statements classify substantially all net assets as without donor restrictions; however, as noted above, all recordkeeping for internal management and all external reporting retain the original donor intent and direction for every charitable fund held within The Community Foundation. All contributions not classified as with donor restrictions are classified as without donor restrictions. Net assets with donor restrictions consist of irrevocable charitable trusts, lead trusts and pooled income funds, which are all classified as split-interest agreements, as defined in Note 2k, below. As the community's perpetual endowment organization, The Community Foundation's spending policies and philosophy since their creation in 1993 and as prescribed in the R&D, as well as the long-term investment management policies and procedures both of which are further described in Note 3b, were designed to function as integrated processes and are administered to reflect the following facts and circumstances, as also described in CUPMIFA, for prudent stewards of charitable assets, including:

- 1) The duration and preservation of a fund;
- 2) The purpose of the organization and the donor designations thereto;
- 3) General economic conditions;
- 4) The possible effects of inflation and deflation;
- 5) The expected total return of the charitable assets;
- 6) Other resources of the organization;
- 7) The investment policies.

The Community Foundation, in accordance with the above, would permit spending distributions from funds that were deemed "underwater" subject to a complete review of the facts and circumstances pertaining to a fund, the degree to which such fund is below its historic gift value, and at all times subject to the relevant laws and regulations and the stated intentions of the donor.

c. Organization Funds

As discussed above, The Community Foundation receives and distributes assets for certain Organization Funds that have been established by a nonprofit from its own resources for the sole purpose of supporting that specific nonprofit's operations. Amounts received and distributed under these relationships totaled \$7,046,735 and \$11,855,906, respectively, for the year ended December 31, 2018, and \$4,415,031 and \$9,703,752, respectively, for the year ended December 31, 2017.

The amounts received but not yet distributed totaled \$173,623,578 and \$183,895,585 at December 31, 2018 and 2017, respectively, and are separately identified on the combined statements of financial position and referred to as Organization Funds.

d. Cash and Cash Equivalents

Cash and cash equivalents include currency and interest-bearing short-term investments with an average maturity of three months or less.

The Community Foundation maintains deposits which may, at times, be in excess of the financial institution's insurance limits. The Community Foundation invests available cash and cash equivalents with high-credit quality institutions and believes that such deposits are not subject to significant credit risk.

e. Investments

Investments are carried at fair value, as discussed in Note 2f below. Investments include alternative investments, which are principally hedge strategies, and real assets, which include asset classes such as private equity, real estate, and natural resources. Because most alternative investments are not immediately marketable given the nature of the underlying strategies and the terms of the investment's governing agreement, the estimated fair value is subject to uncertainty and, therefore, may differ from the value that may be received if a ready market for the investments had been in existence, and the difference could be material. Fair value of alternative investments in limited partnerships are determined by the general partner to be at fair value pursuant to GAAP's standard referred to as *Fair Value Measurements* after it considers certain pertinent factors, including the limited partners' audited financial statements, that are reviewed and discussed by management and its investment committee, in consultation with its independent advisory firm.

f. Fair Value of Financial Instruments

The Community Foundation is required to measure the fair value of its assets and liabilities under a three-level hierarchy. In addition, The Community Foundation adopted ASU Topic 820, Disclosures for Investments in Certain Entities that Calculate Net Asset Value per Share (or Its Equivalent), as issued by the Financial Accounting Standards Board. In summary, ASU Topic 820 is a practical expedient to measure the fair value of certain investments that utilize a net asset value rather than categorized under the fair value hierarchy. For those investments that do not utilize a net asset value methodology (or its equivalent), The Community Foundation will continue to measure the fair value under the three-level hierarchy, as follows:

Level 1: Observable inputs from quoted market prices for identical assets or liabilities to which The Community Foundation has independent access at the measurement date.

<u>Level 2</u>: Observable inputs derived from direct quoted market prices or indices for the asset or liability, either directly or indirectly, or can be corroborated by observable inputs and market data, and The Community Foundation has the ability to redeem the asset in the near term (within 90 days) subsequent to the measurement date.

Level 3: Prices, which may be based on an underlying quoted market price, observable input and/or market data contained in Level 1 and Level 2, which also requires significant judgment on observable inputs by the investee as to the net asset value per share or unit of The Community Foundation's ownership interest in the partners' capital, and where redemption would be available in a period of more than 90 days from the measurement date. Valuation methodologies include, but are not limited to, discounted cash flow analysis, comparable asset analysis, third-party appraisals, third-party pricing services and other applicable indices.

Where:

<u>Observable inputs</u> reflect the market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and from independent sources that are actively involved in the relevant markets, and include assumptions made in pricing and valuations of the asset or liability that are developed from sources independent of The Community Foundation; and

<u>Unobservable inputs</u> reflect The Community Foundation's own assumptions about the fair value assumptions made by investees' use in pricing the asset or liability developed based on the best information available. The Community Foundation has never used unobservable inputs for determining fair value of any of its investments.

The fair value of The Community Foundation's investments as of December 31, 2018 is as follows:

Description		Total	Level 1	Level 2	. <u>-</u>	Level 3	Investments Valued at NAV (a)
Short-term investments	\$	4,300,669 \$	4,300,669 \$	-	\$	- \$	-
Fixed income		95,428,606	71,176,769	-		-	24,251,837
Equities:							
International		116,893,960	46,183,318	-		-	70,710,642
Domestic		155,934,171	25,221,358	-		-	130,712,813
Alternatives:							
Hedged equity		95,101,783	-	-		-	95,101,783
Absolute return		9,700,943	-	-		-	9,700,943
Real assets		44,691,254	-	-		-	44,691,254
Private equity	-	26,408,343	- -	-		- -	26,408,343
Investments as of							
December 31, 2018		548,459,729	146,882,114	-		-	401,577,615
Split-interest agreements	-	528,993	<u>-</u> -	-		528,993	<u>-</u>
Total assets at fair value as of December 31, 2018	\$	548,988,722 \$	146,882,114 \$		\$_	528,993 \$	401,577,615
Percent of Total		100%	26.8%	0.0%		0.1%	73.1%

The fair value of The Community Foundation's investments as of December 31, 2017 is as follows:

Description	Total	Level 1	Level 2	Level 3	Investments Valued at NAV (a)
Short-term investments	\$ 10,552,4	10,552,404	\$ -	\$ -	\$ -
Fixed income	89,964,4	64,645,810	-	-	25,318,636
Equities:					
International	110,096,1	.75 30,651,741	-	-	79,444,434
Domestic	238,661,8	48,606,652	-	-	190,055,175
Alternatives:					
Hedged equity	75,959,5		-	-	75,959,535
Absolute return	9,431,2	- 10	-	-	9,431,210
Real assets	42,938,5		-	-	42,938,599
Private equity	27,323,9	002 -			27,323,902
Investments as of					
December 31, 2017	604,928,0	154,456,607	-	-	450,471,491
Split-interest agreements	603,2			603,227	
Total assets at fair value as of December 31, 2017	\$ 605,531,3	325 \$ 154,456,607 \$	\$ -	\$ 603,227	\$ 450,471,491
Percent of Total	100%		0.0%	0.1%	74.4%

⁽a) Certain investments that are measured at fair value using the net asset value per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in these tables are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the combined statements of financial position.

There were no transfers between levels of investments during the years ended December 31, 2018 or December 31, 2017.

The following table discloses certain additional information as of December 31, 2018 related to The Community Foundation's investments that report fair value based on net asset value per share and are not traded in an active market, although such net asset values may be based on underlying securities that are traded in an active market:

Description	Fair Value	Unfunded Commitments	Redemption Terms	Redemption Restrictions
Investments valued at Ne	et Asset Value:			
Fixed income	\$ 24,251,837	7 \$ None	Annually	N/A
International equity	70,710,642	2 None	Monthly to 3-year lock-up period	5-90 days' notice
Domestic equity	130,712,813	B None	Daily to quarterly	0-60 days' notice
Hedged equity (Class B)	85,424,939) None	Annually with a 1- year lock-up period	60 days written notice
Hedged equity (Class B2)	9,676,844	1 None	Annually beginning 2013 with a 1-year lock-up period	95 days written notice
Absolute return	9,700,943	3 None	Annually with 1 or 3-year lock-up period	100 days written notice
Real assets	44,691,254	11,166,805	More than 3 years	N/A
Private equity	26,408,343	16,454,817	More than 3 years	N/A
Total Net Asset Value	\$ 401,577,615	\$ 27,621,622		

The Community Foundation assesses and reports on the liquidity of all investments on a quarterly basis to ensure that it has access to sufficient resources necessary for its current and future operational activities. Overall, The Community Foundation has access to approximately thirty percent (30.1%) of the fair value of its investments on a monthly basis, and just under fifty percent (48.2%) of the fair value of its investments on a quarterly basis.

Assets Measured at Fair Value on a Recurring Basis Using Significant (Level 3) Inputs: The following is a summary of the changes in the balances of assets measured at fair value using significant (Level 3) inputs for December 31, 2018 and 2017:

	 Split-Interest Agreements
Fair value as of December 31, 2016 Change in value of split-interest agreements	\$ 624,531 (21,304)
Fair value as of December 31, 2017 Change in value of split-interest agreements	 603,227 (74,234)
Fair value as of December 31, 2018	\$ 528,993

The Community Foundation's carrying amounts of cash and cash equivalents, accounts and grants payable and accrued expenses approximate fair value under Level 1. Investments are carried at fair value as presented above. Split-interest agreements are reported at fair value based on the life expectancy of the beneficiary and the net present value of the expected cash flows using a discount rate. Organization funds are carried at fair value based on the underlying investments. Derivatives instruments are measured at fair value based on observable inputs. Certain alternative investments use stock indices, swaps, options, convertible securities and foreign currency exchange contracts, which are classified as derivatives. The Community Foundation does not use derivatives for speculative purposes within the parameters provided to the underlying manager under a written agreement, but rather these instruments are used with the objectives of reducing overall portfolio risk.

The Community Foundation's investments consist of the following types:

Short-term Investments: Investments consist of treasury securities with an average maturity of 120 days or less, checking accounts and money market instruments with daily liquidity.

Fixed Income: Fixed income investments consist of both domestic and foreign issuances of debt instruments and include both government and corporate holdings. Domestically, The Community Foundation concentrates primarily on U.S. treasuries, including a separate account approach of Treasury Inflation Protected Securities (TIPS). Internationally, the fixed income strategy includes sovereign-issued, local-currency denominated debt holdings and a global fixed income approach that seeks a long-term, value-oriented approach in local-currency debt instruments.

Equities: Domestic and international equities, including international emerging market equities, are listed securities traded on public exchanges, at various market capitalizations, and are priced daily by the underlying managers. The Community Foundation accesses both domestic and international equities through institutional-class mutual funds, limited partnerships and separate accounts. Publicly traded domestic and international equities are also accessed through a limited partnership arrangement.

<u>Hedged Equity:</u> This strategy involves equity investments, either long or short, in marketable and publicly traded equities. Traditionally, hedge funds purchase stocks that they perceive to be undervalued and sell stocks that they perceive to be overvalued. The research-intensive and quantitative efforts in identifying promising stocks to hold long in a portfolio may also provide short-sale opportunities, and for this reason many directional hedged equity funds often maintain both long and short positions, as employed by The Community Foundation.

Real Assets: The Community Foundation's real assets investments consists of several fund-of-funds' commercial, industrial and residential limited partnerships where diversity of property type, region, manager and strategy is a fundamental premise. These investments may also include the purchase, restructure or origination of loans secured by real property, or secured by interests in such property.

<u>Private Equity:</u> This strategy consists of making equity capital available through a fund-of-funds structure whereby the underlying investments in the specific companies are not quoted on a public exchange. Private equity consists of qualified investors and institutional funds that make investments directly into private companies or conduct buyouts of public companies. Private equity investments are made with a long-term perspective, or generally about seven to ten years in duration.

<u>Split-Interest Agreements:</u> Fair value inputs used for split-interest agreements are based on the estimated present value of the future payments to The Community Foundation, which is considered to be the fair value of the assets held in trust.

The Community Foundation believes that the carrying amount of its investments is a reasonable fair value as of December 31, 2018 and 2017.

Investment activity for the years ended December 31, 2018 and 2017 consisted of the following:

	-	2018	-	2017
Realized and unrealized gains (losses)	\$	(22,284,581)	\$	56,129,845
Interest and dividends		3,867,188		5,659,072
	-	(17,884,232)		61,788,917
Less investment management expenses	-	(3,593,042)		(4,194,768)
Investment gain (loss), net	\$	(22,010,435)	\$	57,594,149

g. Investment in Real Estate

In June 1990, The Foundation and The Corporation relocated their offices to The New Haven Foundation Building (the Building), a five-story, 26,976 square-foot office complex (excluding common and limited common space) on 0.16 acres of land, which was purchased for one dollar per square foot (\$6,986) by the developer from the City of New Haven. The Building is classified and recognized by the Internal Revenue Service as a nonprofit condominium.

Floors four and five are owned and occupied by The Foundation, floor three is owned by The Corporation and occupied by The Foundation. Floors one and two are owned by unrelated nonprofit organizations. The Foundation leases back a portion of the second floor as described further in Note 6. Pursuant to the Board of Directors' 1991 resolution, given the unique uses, condominium covenants, occupancy restrictions and tax status, the Building was accounted for as a mission-related investment, no depreciation has been recognized. Pursuant to that 1991 resolution, and with the agreement of the Foundation's Trustee Banks, the Building would be periodically and independently assessed to determine its current fair carrying value, inclusive of such market restrictions. The Board of Directors requires a periodic valuation through an independent market appraisal not less frequently than every five years. The Building was independently appraised in 2016, and in accordance with the Board of Director's original resolution, the carrying value of the Building approximates the fair value including all improvements thereon, as of December 31, 2018 and 2017.

h. Mission-Related Investments

The Community Foundation, like most community foundations across the nation, is increasingly seeking additional methods to invest the charitable capital entrusted to it through mechanisms and structures other than direct grants or similar distributions to nonprofit organizations. Achieving positive social outcomes and community-level impact through the intentional use of financial assets in innovative business ventures, diverse entrepreneurs and organizations that promote inclusive growth in our region to simultaneously achieve social and financial returns are commonly referred to as Mission-related investing or Impact-investing (together, "MRIs"). MRIs may take the form of equity, debt, loan guarantees, or other familiar market products or instruments.

In 2017, The Corporation created a separate and wholly owned and controlled subsidiary to focus solely and exclusively on the evaluation and execution of MRIs in the greater New Haven area. The Mission Investments Subsidiary will perform the requisite due diligence and analyses to deploy the charitable financial assets for investments in local entities, organizations and businesses, through intermediaries and/or directly, such that an investment will be viewed from a return and mission-impact lens together. In creating this new capacity, The Community Foundation will examine the potential mission investment by assessing it against a set of impact goals, which are:

- Support organizations and projects in ways that align with and further the Foundation's mission including those that provide the opportunity to partner with donors and to otherwise bring individuals, businesses and organizations together to improve the community;
- Contribute to and generate longer-term inclusive growth in our community, building on the competitive strengths of our region and including the talent and entrepreneurial drive of our people. This includes an emphasis on middle sector job creation and training, particularly for marginalized groups;
- c) Contribute significantly to neighborhood revitalization, particularly in neighborhoods that have suffered from social decline and economic disinvestment with an emphasis on designated opportunity zones in Greater New Haven; or
- d) Support and strengthen nonprofit organizations by providing access to financial capital outside of The Foundation's traditional grantmaking activities.

i. Furniture and Equipment

Furniture and equipment purchased in excess of \$2,500 are capitalized and are stated at historical cost. Depreciation is provided on a straight-line basis over the following useful lives:

Furniture and equipment	5-20 years
Computer equipment	3-5 years

Furniture and equipment at December 31, 2018 and 2017 are as follows:

	-	2018	 2017
Furniture and equipment Accumulated depreciation	\$	1,231,994 (910,642)	\$ 1,160,861 (786,731)
Furniture and equipment, net	\$_	321,352	\$ 374,130

j. Contributions

Unconditional contributions are recognized when pledged or received, as applicable, and are available for unrestricted use unless specifically restricted by the donor. Contributions receivable that are expected to be collected in more than one year are discounted to their present value. The Community Foundation reports nongovernmental contributions and grants of cash and other assets as with donor restriction support if they are received with donor stipulations that limit their use. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the combined statements of activities as net assets released from restrictions. Conditional promises to give are recognized when the conditions upon which they depend are substantially met. The Community Foundation does not recognize conditional

promises, and only recognizes unconditional contributions when they become estimable and quantifiable. Contributions receivable as of December 31, 2018 and 2017, in the amounts of \$1,365,221 and \$287,157, respectively, represent unconditional promises to give that are expected to be collected within one fiscal year.

Certain governmental grants and contracts are generally considered to be exchange transactions rather than contributions. Revenue from cost-reimbursement grants and contracts is recognized to the extent of costs incurred.

k. Split-Interest Agreements

Split-interest agreements consist of charitable assets irrevocably transferred for the benefit of The Community Foundation and other beneficiaries. Revocable split-interest agreements are not recorded as contributions unless enforceable by law. Irrevocable split-interest agreements are recorded as contributions at fair value when the assets are received or when The Community Foundation is notified of the existence of the agreement. The accounting treatment varies depending upon the type of the agreement created and whether The Community Foundation or a third party is the trustee.

The Community Foundation is a party to the following types of split-interest agreements:

Charitable Remainder Trusts and Pooled Income Funds: The Community Foundation is the beneficiary of various charitable remainder trusts and pooled income funds managed by unrelated entities. A charitable remainder trust provides for the payment of distributions to the grantor or other designated beneficiary(ies) over the trust's term. At the end of the trust's term, the remaining assets are available for The Community Foundation's use. The trust is carried at the fair value of the underlying investments. The portion of the trust attributable to the present value of the future benefits to be received by The Community Foundation is recognized in the combined statements of activities as a contribution with donor restrictions in the period the trust is established. On an annual basis, The Community Foundation revalues the liability to make distributions to the designated beneficiaries based on actuarial assumptions. The liability is calculated using a discount rate of 4.5% and applicable mortality tables.

<u>Charitable Gift Annuity</u>: The Community Foundation is the beneficiary of a charitable gift annuity whereby assets were transferred to The Community Foundation in exchange for The Community Foundation agreeing to pay a stated dollar amount annually to the designated beneficiary. Upon the death of the beneficiary, the remaining assets are available for The Community Foundation's use. The portion of the assets transferred that is attributable to the present value of the future benefits to be received by The Community Foundation is recognized in the combined statements of activities as a contribution with donor restrictions in the period it is established. On an annual basis, The Community Foundation revalues the liability to make distributions to the designated beneficiaries based on actuarial assumptions. The liability is calculated using a discount rate of 4.5% and applicable mortality tables.

I. Grants and Contracts Payable

Grants are recorded when approved by the Board of Directors and when the recipient has satisfied all material conditions of the terms of the grant agreement. Certain of these approved grant commitments are to provide personnel and related expenses of programs, including projects and programs for which The Community Foundation acts as financial intermediary or fiduciary.

As of December 31, 2018, The Community Foundation is unaware of any material conditions on grants that are unlikely to be satisfied during the approved grant period. In the normal course of business, refunds and cancellations occur as a result of the recipient's needs being less than the appropriated amount and are deducted from the grant appropriations reported in the period as canceled or refunded.

Grant activity for the years ended December 31, 2018 and 2017 is summarized below:

	-	2018		2017
Grants payable, beginning of year	\$	1,601,206	\$	1,855,229
Grants approved	·	29,587,094	•	26,554,085
Grant payments distributed		(28,912,954)		(26,601,571)
Cancellations and adjustments		38,174		(206,537)
	-			_
Grants payable, end of year	\$	2,313,520	\$	1,601,206

m. Functional Expenses

The costs associated with The Community Foundation's providing various charitable services to the community, including both programmatic services and related support services, have been reported in a supplemental schedule and on a functional basis, and contained in the statement of activities. The costs associated with each of the services provided to the community have been allocated to program and supporting services and have been determined by management based on a human resources allocation framework for all charitable activities performed by The Community Foundation, and done on an equitable and directly correlated basis, determined by a method of allocation based on time and effort contributed.

n. Investment Management Fees

Investment management expenses are those direct costs associated with the overall management of all charitable assets entrusted to The Community Foundation, including the Corporation's payment of expenses and costs, including sub-advisory fees and direct expenses, to the underlying asset managers held within the Corporation's Commingled Fund. In addition, in accordance with ASU No. 2016-14, Nonprofit Entities (Topic 958): Presentation of Financial Statements of Not-For-Profit Entities, the investment management expense also includes the direct costs of The Community Foundation's professional staff that are dedicated to and responsible for performing these all investment management services. Finally, all of the Foundation's trustee, custodial, and investment management and advisory fees incurred are included in the cost of investment management. The investment management expenses are allocated against realized and unrealized gains on investments on the combined statements of activities, and the value is disclosed thereon, as further set forth and quantified in footnote 2f, above.

o. Notes Receivable

Loans made by The Community Foundation to any organization, including those considered MRI investments as discussed in Note 2h, above, and which are not treated as grants, are recorded at their principal amount as a note receivable at the time of issuance. Payments of principal are a reduction of the note receivable, and interest payments are recorded as investment income. At certain times, the Board of Directors has converted note receivables to grants to meet The Community Foundation's charitable purposes.

p. Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates that affect the reported amounts and disclosures in the financial statements. Actual results could differ from those estimates.

q. Subsequent Events

In preparing these combined financial statements, management has evaluated subsequent events through February 22, 2019, which represents the date the combined financial statements were available to be issued.

r. Reclassification

Certain amounts in the 2017 combined financial statements have been reclassified to conform to the current year's presentation.

Note 3 - Net Asset Management:

a. Net Asset Classifications and Values

As discussed in Note 2b, The Community Foundation internally accounts for all net assets in accordance with the donor's original intent as provided for in the gift instrument, under the provisions of the R&D, in the following net asset without donor restrictions classifications:

<u>Designated</u>: Represent funds for which the spending is distributed to one or more charitable beneficiaries in accordance with the donor's designation and the R&D.

<u>Donor-Advised</u>: Represent funds for which the donor has reserved the right to make nonbinding distribution recommendations to The Community Foundation for distribution to the community in accordance with the policies and procedures governing donor-advised funds as adopted by The Community Foundation's governing boards, the R&D, and the Articles of Incorporation and By-Laws.

<u>Preference</u>: Represent funds for which the spending is distributed to a specific field of interest or geographic location in accordance with the donor's stated interest, under the direction of The Community Foundation's governing boards, the R&D, and the Articles of Incorporation and By-Laws.

<u>Unrestricted</u>: Represent funds that are discretionary and the spending from which are under the direction of The Community Foundation's governing boards, the R&D, and the Articles of Incorporation and By-laws.

Net assets as of December 31, 2018 and 2017 consisted of the following:

<u> </u>	2017
9,452 \$	151,058,803
2,060	59,761,292
4,047	87,081,766
6,653	90,301,036
2,212	388,202,897
6,717	1,301,270
8,929 \$	389,504,167
	9,452 \$ 2,060 4,047 6,653 2,212 6,717

b. Endowment Spending

The Community Foundation employs a spending rule policy to maximize the flexibility, efficiency and impact of the endowment management process. This fund utilization policy does not distinguish between investment yield and appreciation, but rather on the total return of the assets.

Since 1997, The Foundation and The Corporation have employed a spending rule policy that calculates endowment spending based on a twenty-quarters trailing average market value at a specific spending rate, with a minimum ("Floor") of 4.25% and a maximum ("Cap") of 5.75%, which will be applied to the current June 30 quarter-ending market valuation. The total value of endowment spending during any fiscal year shall be equal to the greater of the amounts calculated by applying the spending rate to the previous twenty-quarter average market value, or to that amount calculated by using the Floor. However, under no circumstances shall the amount of endowment spending during any fiscal year be greater than the amount determined by using the Cap.

Based upon the current spending rule policy in effect, \$33,037,454 and \$28,163,750 were provided for during the years ended December 31, 2018 and 2017, respectively.

Note 4 - Retirement Plan:

Eligible employees are covered under a fully-funded, noncontributory 403(b) retirement plan that requires that The Community Foundation make contributions thereto based on employees' earnings. Total retirement plan contributions were \$366,439 and \$329,838 for the years ended December 31, 2018 and 2017, respectively.

During the year ended December 31, 2018, The Community Foundation created a 457(b) plan for the Chief Executive Officer. Contributions into the plan are discretionary. The Community Foundation did not contribute to the 457(b) plan for the year ended December 31, 2018.

Note 5 - Availability and Liquidity

The following represents liquid financial assets at December 31, 2018 and 2017:

Financial assets at year end:		2018		2017
Cash and cash equivalents	\$	8,928,416	\$	7,123,652
Contributions receivable		1,365,221		287,157
Short-term investments	_	4,300,668	_	9,290,516
Total liquid financial assets	_	14,594,305	-	16,701,325
Less amounts not available to be used within one year: Net assets with donor restrictions	_	1,136,717		1,301,270
Financial assets available to meet general expenditures over the next twelve months	\$	13,457,588	\$	15,400,055

The Community Foundation believes it to be prudent to maintain liquid financial assets to meet 90 days of the normal and customary operating expenses, or approximately \$1.7 million. Although The Community Foundation's policies and spending methodology does not require it to spend from its liquid financial assets other than from the amounts appropriated for general expenditure as part of its annual budget approval and appropriation processes under its Spending Rule Policy, financial sources to satisfy operational needs could be available, if necessary.

Note 6 - Leases:

The Foundation leases office space under a noncancelable operating lease with an initial term expiring November 30, 2022.

Future lease payments under this lease as of December 31, 2018 are as follows:

Year Ending December 31	<u>Amounts</u>
2019	\$107,506
2020	\$112,881
2021	\$115,525
2022	\$124,452

The Affiliate leases office space under a noncancelable operating lease, now in its second term, expiring December 31, 2021.

Future lease payments under this lease as of December 31, 2018 are as follows:

Year Ending December 31	<u>Amounts</u>
2019	\$13,500
2020	\$13,500
2021	\$13,500

Lease expense under operating leases totaled \$112,047 and \$31,418 for the years ended December 31, 2018 and 2017, respectively.

Note 7 - Line of Credit:

The Mission Investments Subsidiary has access to a line of credit for maximum borrowings of \$25,000,000 with a local financial institution, which is fully collateralized by specifically segmented charitable assets. The capital that provides the collateral for the line of credit was transferred by an unrelated charitable organization to The Corporation in 2017 to serve this collateral function, and the Corporation has full discretion for the investment management of the monies. The agreement with The Mission Investments Subsidiary and the unrelated private foundation stipulates that the assets will remain in The Corporation in a sufficient amount to fully collateralize any MRI transaction that has been made through an access of the line of credit until such time that the MRI transaction has been concluded. If there are no existing MRIs executed by The Mission Investment Subsidiary for which the transferred capital is required to serve as the collateral, the unrelated charitable organization may request the return of those assets, with notice as set forth in that bilateral agreement. Given this provision, the Foundation records the transfer of assets from the unrelated entity, as set forth on the Statements of Financial Position in the amount of \$40,580,807 as both an asset and liability of equal value, as fairly and independently measured at each fiscal year end. The cost incurred by The Mission Investments Subsidiary for this credit access is equal to LIBOR plus 1.65%, which as of December 31, 2018 was 3.75% on amounts drawn and outstanding against the line of credit. The availability period of this line of credit is through December 19, 2020. As of December 31, 2018, \$3,500,000 has been drawn on the line of credit to implement MRIs approved by The Mission Investments Subsidiary.